

Territory of Guam Territorian Guam

OFFICE OF THE CAVERNOR UFISINAN EMAGA (CAH) AGANA, GUAM 96910 U.S.A.

MAR 26 1990

Macon Seil

The Honorable Joe T. San Agustin Speaker. Twentieth Guam Legislature Post Office Box CB-1 Agana. Guam 96910

Dear Mr. Speaker:

Transmitted herewith is Bill No. 677, which I have signed into law this date

as Public Law No. 20-109.

Sincerely

DOSEPH F. ADA

Governor

Attachment



## TWENTIETH GUAM LEGISLATURE 1989 (FIRST) Regular Session

## CERTIFICATION OF PASSAGE OF AN ACT TO THE GOVERNOR

This is to certify that Substitute Bill No. 677 (COR), "AN ACT TO AMEND SUBSECTION (c) OF \$4103, TITLE 12, GUAM CODE ANNOTATED, TO AMEND ARTICLE 2 OF CHAPTER 4 OF SAID TITLE 12, TO CHANGE LOAN LIMITATIONS OF THE GUAM HOUSING CORPORATION, AND TO CITE THE ACT AS THE HOME LOAN SUBSIDY PROGRAM OF 1989," was on the 29th day of September, 1989, duly and regularly passed.

JOE T. SAN AGUSTIN Speaker

Attested:

Senator and Legislative Secretary

This Act was received by the Governor this 50 day of 00, 1989, at 50 o'clock p.m.

Assistant Staff Officer Governor's Office

APPROVED:

JOSEPH F. ADA Governor of Guam

Date: October 17, 1989

Public Law No. 20-109

### TWENTIETH GUAM LEGISLATURE 1989 (FIRST) Regular Session

Bill No. 677 (COR)
Substituted by the Committee
on Housing and Community Development
and further substituted by Committee
on Rules.

Introduced by:

- G. Mailloux
- T. S. Nelson
- C. T. C. Gutierrez
- H. D. Dierking
- J. T. San Agustin
- J. P. Aguon
- E. P. Arriola
- M. Z. Bordallo
- P. C. Lujan
- D. Parkinson
- F. J. A. Quitugua
- E. D. Reyes
- F. R. Santos
- M. D. A. Manibusan
- J. G. Bamba
- D. F. Brooks
- E. R. Duenas
- E. M. Espaldon
- M. C. Ruth
- T. V. C. Tanaka
- A. R. Unpingco

AN ACT TO AMEND SUBSECTION (c) OF \$4103, TITLE 12, GUAM CODE ANNOTATED, TO AMEND ARTICLE 2 OF CHAPTER 4 OF SAID TITLE TO CHANGE LOAN 12, THE LIMITATIONS OF GUAM HOUSING CORPORATION, AND TO CITE THE ACT AS THE HOME LOAN SUBSIDY PROGRAM OF 1989.

- BE IT ENACTED BY THE PEOPLE OF THE TERRITORY OF GUAM:
- Section 1. Subsection (c) of \$4103 of Title 12, Guam Code Annotated,
- 3 is hereby amended to read:
- 4 "(c) To encourage and engage in low and moderate income
- 5 housing activities, including development of residential subdivisions,

construction of housing for rental or resale, and make loans to any person for the purchase, construction, improvement or repair of a home. All loans so made shall be of such sound value or so secured as reasonably to assure repayment, taking into consideration the policy of the Legislature that the lending powers of the Housing Corporation shall be administered as a means for accomplishing the purposes stated in \$4101 of this Chapter, and shall bear interest at a rate to be determined by the Board of Directors of the Guam Housing Corporation but not to exceed two percent (2%) above the cost of funds until June 1, 1987, and thereafter, the rate shall not exceed the Federal Housing Administration rate.

Loans should be made to the residents of Guam to enable them to purchase or construct permanent homes which are typhoon resistant. All loans for the purchase of construction of such homes shall not exceed Seventy-Five Thousand Dollars (\$75,000). An additional sum of not to exceed Twenty-Five Thousand Dollars (\$25,000) may borrowed for the purchase of land upon which the building is to be If the borrower already owns land upon which to constructed. construct a building, the Twenty-Five Thousand Dollars (\$25,000) to applied to purchase land may be applied for purchase or construction of a building. Loans shall be given only to residents who have no permanent homes and who have been unable to obtain conventional financing from commercial lending institutions including but not limited to banks and savings and loan associations. three (3) written loan refusals from commercial lending institutions shall be presented upon application for a Guam Housing Corporation loan."

Section 2. Article 2 of Chapter 4, Title 12, Guam Code Annotated, is amended to read:

30 "Article 2

31 Government Loan Subsidy Act

32 \$4201. Definitions.

33 \$4202. Loans by the Corporation.

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1	\$4203.	Vacant.
2	<b>§4204.</b>	Loans Made Under the Subsidy Program.
3	\$4205.	Interest Subsidy for Low and Moderate Income Families.
4	§4206.	Government Subsidy Rate and Term Thereof.
5	<b>§4207.</b>	Limitation on Government Subsidy Rate.
6	<b>\$4208.</b>	Subsidy Schedule.
7	\$4209.	Termination of Subsidy.
8	§4210.	Refund of Subsidy Monies.
9	§ <b>4</b> 211.	Income Certification.
10	\$4212.	Extension of Termination of Subsidy Term.
11	§4213.	Corporation Subsidy Fund.
12	§4214.	Qualification for Interest Subsidy Program.
13	\$420	1. Definitions. As used in this Article:
14		(a) "Adjusted annual income" means the total family income
15	less	five percent (5%) of such total family income less Four
16	Hund	dred Eighty Dollars (\$480) for each dependent.
17		(b) "Board" means the Board of Directors of the Guam
18	Hous	ing Corporation.
19		(c) "Corporation" means the Guam Housing Corporation.
20		(d) "Family Income" means the total annual income derived
21	from	all sources for each member of the family.
22		(e) "Government" means the government of Guam.
23		(f) "Family" means two (2) or more persons related by
24	blood	d or marriage, living together as a household.
25		(g) "Interest Subsidy" means interest paid by the
26	Gove	rnment on each loan made by the Corporation pursuant to the
27	prov	isions of this Article.
28		(h) "Loan" means that loan made by the Corporation to a
29	low	or moderate income family pursuant to the provisions of this
30	Chap	ter.
31		(i) "Dependent" includes any child or individual of whom
32	the	head of household is legal guardian and who is under

nineteen (19) years; any child or individual of whom the head of household is legal guardian and who is not older than the age of twenty-five (25); provided, that the child or individual is a full time student; or any individual, child, relative, or parent for whom the head of household has an obligation to provide financial support because of mental or physical incapacity. "Home" includes a residential condominium unit.

§4202. Loans by the Corporation. The Corporation is authorized to make loans under this Chapter to low and moderate income families for the purchase or construction of their residential homes. made by the Corporation shall be subject to the following limitations:

- The maximum loan authorized for the purchase or construction of a residential home shall be ninety-seven percent (97%) of the appraised value of the property and improvements.
- The minimum living areas for residential homes the subject of Corporation loans shall be nine hundred (900) square feet for two (2) bedroom-one-(1-) bath homes, one thousand one hundred (1,100) square feet for three (3) bedroom-one-(1-) bath homes, one thousand two hundred sixty-two (1,260) square feet for three (3) bedroom-two-(2-) bath homes, and one thousand four hundred (1,400) square feet for four (4) bedroom-two-(2-) bath homes.

\$4203. Vacant.

Loans Made Under the Subsidy Program. Loans made by the Corporation under the subsidy program shall bear interest at the prevailing Veterans Administration rate.

§4205. Interest Subsidy for Low and Moderate Income Families. The Government shall provide interest subsidies to qualified low and moderate income families who don't own their own permanent homes for home construction, purchase, repair or improvement loans made by the Corporation. Subsidies shall be available to each family based on the

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family's adjusted income which shall be determined at the time of application and in accordance with the subsidy schedule under \$4208 of this Article.

\$4206. Government Subsidy Rate and Term Thereof. The Government shall provide interest subsidies to qualified families. The subsidies shall be given in accordance to the subsidy schedule set forth in \$4208 within the limits as income and maximum subsidy amounts as follows:

- (a) For families with an adjusted income less than Twenty Four Thousand One Hundred Dollars (\$24,100), the Government's maximum subsidy rate shall be four percent (4%) for the first year, four percent (4%) for the second year, three percent (3%) for the third year, two percent (2%) for the fourth year, and one percent (1%) for the fifth year. The subsidy shall cease at the end of the fifth year unless otherwise extended or terminated by the Corporation.
- (b) For families with an adjusted income equal to or greater than Twenty Four Thousand Dollars (\$24,000), but less than Twenty Six Thousand One Hundred Dollars (\$26,100), the Government's maximum subsidy rates shall be three percent (3%) for the first year, three percent (3%) for the second year, two percent (2%) for the third year, and one percent (1%) for the fourth year. The subsidy shall cease at the end of the fourth year unless otherwise extended or terminated by the Corporation.
- (c) For families with an adjusted income equal to or greater than Twenty Six Thousand One Hundred Dollars (\$26,100) but less than Twenty Eight Thousand One Hundred Dollars (\$28,100), the Government's maximum subsidy rates shall be two percent (2%) for the first year, two percent (2%) for the second year, and one percent (1%) for the third year. The subsidy shall cease at the end of the third year unless otherwise extended or terminated by the Corporation.

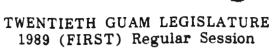
- (d) For families with an adjusted income equal to or greater than Twenty-Eight Thousand One Hundred Dollars (\$28,100), but less than Thirty Thousand One Hundred Dollars (\$30,100), the Government's maximum subsidy rates shall be one percent (1%) for the first year and second years. The subsidy shall cease at the end of the second year unless otherwise extended or terminated by the Corporation.
- (e) In the event the Corporation's rate decreases below twelve percent (12%), the initial maximum subsidy rate shall be reduced to that rate provided for under \$4207 of this Article. The rates in \$4205 (b), (c) and (d) shall also be adjusted by the same number of basis points between the maximum subsidy level and the rates provided for under \$4207 of this Article. The rate shall be the same the second year until the rate equals zero.
- (f) The adjusted income levels in paragraphs (a), (b), (c) and (d) of this subsection shall be adjusted periodically by the percentage change in the median income for the Territory as established by the U.S. Department of Housing and Urban Development. At the closing of each loan, the subsidy level shall be fixed and shall not be changed regardless of any change in the median income.
- §4207. Limitation on Government Subsidy Rates. The Government's subsidy rates shall not exceed four percent (4%) per annum.
- \$4208. Subsidy Schedule. There is hereby established the following subsidy schedule to which this Article applies. The rate of the Government subsidy shall be in accordance with the schedule subject to the limitations set forth in \$4205. The initial subsidy shall depend on each instance on the prevailing Veterans Administration rate at the time a loan is made.

1	Veterans	Administration	Rate.				
2	8		Government	Interest	Subsidy	Schedule	
3		1st	2nd	3rd	4th	5th	6th
4		Year	Year	Year	Year	Year	Year
5	16.00	4.00	4.00	3.00	2.00	1.00	.00
6	15.75	4.00	4.00	3.00	2.00	1.00	.00
7	15.50	4.00	4.00	3.00	2.00	1.00	.00
8	15.25	4.00	4.00	3.00	2.00	1.00	.00
9	15.00	4.00	4.00	3.00	2.00	1.00	.00
10	14.75	4.00	4.00	3.00	2.00	1.00	.00
11	14.50	4.00	4.00	3.00	2.00	1.00	.00
12	14.25	4.00	4.00	3.00	2.00	1.00	.00
13	14.00	4.00	4.00	3.00	2.00	1.00	.00
14	13.75	4.00	4.00	3.00	2.00	1.00	.00
15	13.50	4.00	4.00	3.00	2.00	1.00	.00
16	13.25	4.00	4.00	3.00	2.00	1.00	.00
17	13.00	4.00	4.00	3.00	2.00	1.00	.00
18	12.75	4.00	4.00	3.00	2.00	1.00	.00
19	12.50	4.00	4.00	3.00	2.00	1.00	.00
20	12.25	4.00	4.00	3.00	2.00	1.00	.00
21	12.00	4.00	4.00	3.00	2.00	1.00	.00
22	11.75	3.75	3.75	2.75	1.75	.75	.00
23	11.50	3.50	3.50	2.50	1.50	.50	.00
24	11.25	3.25	3.25	2.25	1.25	.25	.00
25	11.00	3.00	3.00	2.00	1.00	.00	.00
26	10.75	2.75	2.75	1.75	.75	.00	.00
27	10.50	2.50	2.50	1.50	.50	.00	.00
28	10.25	2.25	2.25	1.25	. 25	.00	.00
29	10.00	2.00	2.00	1.00	.00	.00	.00
30	9.75	1.75	1.75	.75	.00	.00	.00
31	9.50	1.50	1.50	.50	.00	.00	.00
32	9.25	1.25	1.25	.25	.00	.00	.00
33	9.00	1.00	1.00	.00	.00	.00	.00

1	§4209. Termination of Subsidy. The government interest subsidy
2	under this Article shall automatically terminate if, during the subsidy
3	term, the residence under the mortgage for which the subsidy was
4	granted is:
5	(a) transferred or conveyed;
6	(b) the property is sold; or
7	(c) the property is vacated by the mortgagor.
8	§4210. Refund of Subsidy Monies. All subsidy monies shall be
9	returned to the Government through the Corporation. If the property
10	is transferred, conveyed, sold or vacated by the mortgagor during the
11	term of the mortgage all such monies will be deposited into the
12	Corporation Subsidy Fund.
13	§4211. Income Certification. At every anniversary of the loan
14	closing during the term of the subsidy herein, the borrowers must
15	certify to the Corporation in writing their most current family income.
16	\$4212. Extension of Termination of Subsidy Term. Upon receipt
17	of the borrowers' income certification, the Corporation shall review the
18	borrowers' financial condition, and:
19	(a) If the Corporation determines that the borrowers need
20	the extension of the subsidy, the Corporation may extend the
21	subsidy term for one additional year only.
22	(b) If the Corporation determines that the borrowers no
23	longer qualify for the subsidy, the Corporation may terminate the
24	subsidy.
<b>25</b>	\$4213. Corporation Subsidy Fund. There is hereby established a
26	fund to be known as the "Corporation Subsidy Fund", which shall be
27	maintained separate and apart from any other funds of the government
28	of Guam. All monies received by the Corporation from the Government
29	for payment of the Government's subsidies provided herein shall be
30	deposited to the Corporation Subsidy Fund and shall be used solely for
31	the payment of the Government's interest subsidy herein provided.
32	\$4214. Qualifications for Interest Subsidy Program. To qualify

for the loan subsidy program, an individual or family must show

1	evidence of rejection from three (3) commercial mortgage lending
2	institutions and be unable to qualify on the basis of income for the
3	Corporation's regular lending program."
4	Section 3. This Act may be cited as Home Loan Subsidy Program of
5	1989.



# ROLL CALL SHEET

Bill No. <u>677</u>			Date	9/29/89
Resolution No.				
QUESTION:				
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J. P. Aguon				
E. P. Arriola	Variation of the last of the l			
J. G. Bamba	Warney van			
M. Z. Bordallo	-			
D. F. Brooks	Variable Variable			
H. D. Dierking				
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C. T. C. Gutierrez				
P. C. Lujan	\_			
G. Mailloux	-			
M. D. A. Manibusan	-			
T. S. Nelson	Veneza-			
D. Parkinson				
F. J. A. Quitugua	/			
E. D. Reyes	-			:
M. C. Ruth	-			
J. T. San Agustin	\ <u></u>			
F. R. Santos	-			
T. V. C. Tanaka				Lancing Control of the Control of th
A. R. Unpingco				



# Introduced

TWENTIETH GUAM LEGISLATURE 1989 (FIRST) Regular Session

MAY 23'89

Bill No. 477 (COR)

Introduced by:

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T. S. Nelson

C. T.C. Gutierrez

AN ACT TO AMEND PARAGRAPH (c) OF \$4103: TO REPEAL AND REENACT PARAGRAPH (a) OF \$4201: TO ADD A NEW PARAGRAPH (i) TO \$4201: AMEND \$4204: TO AMEND \$\$4208 AND 4210: TO ADD A NEW \$4214 ALL OF TITLE 12 GUAM CODE ANNOTATED TO INCREASE THE HOME CONSTRUCTION AND LAND PURCHASE LOAN PROGRAM AND TO PROVIDE INTEREST SUBSIDY ON LOANS AUTHORIZED BY THE GUAM HOUSING CORPORATION.

BE IT ENACTED BY THE PEOPLE OF THE TERRITORY OF GUAM:

Section 1. Paragraph (c) of §4103 of 12 GCA is hereby amended to read:

"(c) To encourage and engage in low and moderate income housing activities, including development of residential subdivisions, construction of housing for rental or resale, and to make loans to any person for the purchase, construction, improvement or repair of a home. All loans so made shall be of such sound value or so secured as reasonably to assure repayment, taking into consideration the policy of the Legislature that the lending powers of the Housing Corporation shall be administered as a means for accomplishing the purpose stated in \$4101 of this Chapter, and shall bear interest at a rate to be determined by the Board of Directors of the Guam Housing Corporation but not exceeding the Federal Housing Administration rate. should be made to the residents of Guam to enable them to purchase or construct permanent homes which are typhoon resistent. All loans for the purchase or construction of such homes shall not exceed [Sixty Thousand Dollars (\$60,000)] Ninety Thousand Dollars (\$90,000). An additional sum not

to exceed [Ten Thousand Dollars (\$10,000)] Twenty Five Thousand Dollars (\$25,000) may be borrowed for the purchase of land upon which the building is to be constructed. Loans shall be given only to residents who have been unable to obtain conventional financing from commercial lending institutions including but not limited to banks and savings and loan associations. At least three (3) written loan refusals from commercial lending institutions shall be presented upon application for a Guam Housing Corporation loan."

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- Section 2. Paragraph (a) of \$4201 of 12 GCA is hereby repealed and reenacted to read:
  - "(a) "Adjusted annual income" means the total family income less five percent (5%) of such total family income less [Three Hundred Dollars (\$300)] Five Hundred Dollars (\$500) for each dependent.
- Section 3. A new Paragraph (i) is hereby added to §4201 of 12 GCA to read:
  - "(i) 'Dependent' shall mean any child or individual for whom the head of household has legal guardianship and who is under the age of eighteen (18) years, and for any child or person who has not attained the age of twenty-five (25) years, provided, however, that the child or individual is a full time student, or any person for whom the head of household has an obligation to provide financial support because of mental or physical inability."
  - Section 4. §4204 of 12 GCA is hereby amended to read:
  - "\$4204. Loans Made Under the Subsidy Program. Loans made by the Corporation under the subsidy program shall bear interest at a rate equal to the prevailing [Federal Housing Administration] Guam Housing Corporation rate."
  - Section 5. §4208 of 12 GCA is hereby amended to read:
    - "§4208. Subsidy Schedule. There is hereby established the following subsidy schedule to which this Article applies. The rate of the government subsidy shall be in accordance

with the schedule subject to the limitations set forth in \$4205. The initial subsidy shall depend on each instance on the <u>Corporation's</u> prevailing [FHA] rate at the time a loan is made."

Section 6. \$4210 of 12 GCA is hereby amended to read:

"\$4210. Refund of Subsidy Monies. All subsidy monies shall be returned to the Government through the Corporation.

"§4210. Refund of Subsidy Monies. All subsidy monies shall be returned to the Government through the Corporation. If the property is sold, transferred, conveyed, or vacated during the term of the mortgage all such monies will be deposited into the Corporation Subsidy Fund."

Section 6. A new §4214 is hereby added to 12 GCA to read:

"§4214. Qualifications. To qualify for the loan subsidy program, an individual must submit to the Corporation at least three (3) written loan refusals from commercial lending institutions to qualify for the loan subsidy program."



# 20th Guam Legislature

P.O. Box Gi., Agana, Guare 90310 v. (671) 472-3436/3498 Fax: (671) 477-3450

Chairman, Committee on Housing and Community Development

Vice-Chairman on the committee on Health, Wellara and Ecology

Member of the Committees on:

General Governmental Operation

**Economic Development** 

Justice, Judiciary & Criminal Justice

Energy, Utilities and Consumer Protection

Youth, Human Resources, Senior Citizen & Cultural Affairs

Ethics

Honorable Joe T. San Agustin Speaker Twentieth Guam Legislature 163 Chalan Santo Papa Agana, Guam 96910

Dear Mr. Speaker:

The Committee on Housing and Community Development, to which was referred Bill No. 677, "AN ACT TO AMEND \$4203(c) OF 12 GCA, TO AMEND ARTICLE 2 OF 12 GCA CHAPTER 4, ALL PERTAINING TO THE ACTIVITIES OF THE GUAM HOUSING CORPORATION AND TO CITE THE ACT AS THE HOME LOAN SUBSIDY PROGRAM OF 1989," do recommend that the Bill, as Substituted, be passed by the Twentieth Guam Legislature.

Votes of the Committee Members are as follow:

To Do Pass	12
To Not Pass	0
To Report Out Only	0
To Place in Inactive File	0
Abstain	00
Not Available for Voting	00

A copy of the Committee Report and other pertinent documents are enclosed for your perusal.

Sincerely,

GORDON MAILLOUX

Mullow

Enclosures

Senator GORDON MAILLOUX

September 26, 1989

20,109

# COMMITTEE ON HOUSING AND COMMUNITY DEVELOPMENT VOTE SHEET ON SUBSTITUTE BILL NO. 677

AN ACT TO AMEND \$4203(c) OF 12 GCA, TO AMEND ARTICLE 2 OF 12 GCA CHAPTER 4, ALL PERTAINING TO THE ACTIVITIES OF THE GUAM HOUSING CORPORATION, AND TO CITE THE ACT AS THE HOME LOAN SUBSIDY PROGRAM OF 1989.

### WITH THE RECOMMENDATION TO DO PASS

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COMMITTEE MEMBERS	PASS	PASS	FILE	ABSTAIN	OTHER
Mullary					
Gordon, Mailloux, Chairpen	rson				
Madeline a Budall					
Madeleine Z./ Bordallo, Vi	ice Chairpe	erson			
John Ja		<del></del>			
John P. Aguon, Member					
gamese	<u></u>	-			
Elizabeth P. Arriola, Mer	nber				
- Haufin	<u> </u>				
Pilar C. Jujah, Member					
Ted/S. Nelson, Member					
Don Parkinson, Member					
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Eddie Reves Member					
( Kilala	V				
Frank R. Santos, Member					
_ Cuto Det					
Joe Topsan Agustin, Speak	cer & Ex Of	ficio			
And Tr. Park					
J George Bamba, Member	salot, las				
Warelyn Manhun	1926				
Marilvn D.A. Manibusan, M	Member				

# COMMITTEE ON HOUSING AND COMMUNITY DEVELOPMENT REPORT ON BILL NO. 677

AN ACT TO AMEND PARAGRAPH (c) OF \$4103, TO REPEAL AND REENACT PARAGRAPH (a) OF \$4201, TO ADD A NEW PARAGRAPH (i) TO \$4201, TO AMEND \$4204, TO AMEND \$\$4208 AND 4210, TO ADD A NEW \$4214 ALL OF TITLE 12 GUAM CODE ANNOTATED TO INCREASE THE HOME CONSTRUCTION AND LAND PURCHASE LOAN PROGRAM AND TO PROVIDE INTEREST SUBSIDY ON LOANS AUTHORIZED BY THE GUAM HOUSING CORPORATION. [Attachment 1]

Introduced by Senators Ted S. Nelson, and Carl T.C. Gutierrez

#### PREFACE:

The Committee on Housing and Community Development, to which was referred Bill No. 677, "An act to amend Paragraph (c) of \$4103, to repeal and reenact Paragraph (a) of \$4201, to add a new Paragraph (i) to \$4201, amend \$4202, to amend \$\$4208 and 4210, to add a new \$4212 all of Title 12 Guam Code Annotated to increase the home construction and land purchase loan program and to provide interest subsidy on loans authorized by the Guam Housing Corporation," on Wednesday, September 20, 1989 at 9:00 a.m. in the Legislative Session Hall.

Committee members present were Senator Gordon Mailloux, Chairman, and Senators Ted S. Nelson, Martha C. Ruth, and Pilar C. Lujan.

#### NOTIFICATION:

Letters of notification were sent to the Governor, the President, Guam Housing Corporation, to the Committee members, the news-media and the general public.

#### TESTIMONY:

Appearing before the Committee was Mr. Peter J. Leon Guerrero, President, Guam Housing Corporation. Mr. Leon Guerrero testified that Guam Housing fully supports the intent of Bill No. 677. He went on to say that Guam Housing Corporation recognizes the need to increase their lending limit to address the increasing housing costs. Mr. Leon Guerrero also added that amendments to the Corporation's loan subsidy program must be instituted prior to the program's implementation. Mr. Leon Guerrero also informed the Committee that similar legislation was heard by the Committee and that a consolidation of both bills will strengthen the program.

In concluding his remarks, Mr. Leon Guerrero emphasized that revisions to the Corporation's lending program are necessary and should be more comprehensive and urged the Committee to consider submitting a comprehensive lending program to the Legislature for consideration and passage.

There being no further witnesses, the Chairman adjourned the Committee hearing on Bill No. 677.

### COMMITTEE FINDINGS:

The Committee on Housing and Community Development, to which was referred Bill No. 677, finds that:

- 1. The intent of Bill No. 677 is to encourage and engage in low moderate income housing activities, including development of residential subdivisions, construction of housing for rental or resale, and to make loans to qualified applicants for the purchase, construction, improvement or home repair.
- 2. There exists a need to increase the lending limit for the construction of homes. The increase will allow Guam Housing Corporation to provide families with the appropriate financing for homes.
- 3. Bill No. 677 addresses the need by Guam Housing Corporation to adjust its lending limits to reflect the current real estate prices and construction costs and it will make changes to the Government Loan Subsidy Program that will allow the Corporation to carry out the legislative intent of the law.
- 4. The Committee on Housing and Community Development, recognizing the need to assist the island's residents, hereby requests the members of the Legislature to act favorably on Bill No. 677, substituted by the Committee.

#### SECTION ANALYSIS:

Please refer to Page 3 entitled "Profile on Substitute Bill No. 677."

#### COMMITTEE RECOMMENDATION:

The Committee on Housing and Community Development, to which was referred Bill No. 677, "An act to amend Paragraph (c) of §4103, to repeal and reenact Paragraph (a) of §4201, to add a new Paragraph (i) to §4201, to amend §4204, to amend §\$4208 and 4210, to add a new §4214 all of Title 12 Guam Code Annotated to increase the home construction and land purchase loan program and to the provide interest subsidy on loans authorized by the Guam Housing Corporation," has had the same under consideration, and now wishes to report back the same with the recommendation to do pass as substituted by the Committee.

#### PROFILE ON SUBSTITUTE BILL NO. 677

Brief Title: "The Home Loan Subsidy Program of 1989."

Main Sponsors: Senators Ted S. Nelson, Carl T.C. Gutierrez,

and Gordon Mailloux.

Date Introduced: Tuesday, May 23, 1989.

Assigned Committee: Referred to the Committee on Housing and Community

Development on Monday, May 22, 1989.

Public Hearing: The Committee on Housing and Community Development,

to which was referred Bill No. 677, conducted a public hearing on Wednesday, September 20, 1989 at 9:00 a.m. in the Legislative Session

Hall.

Recommendation: To do pass as substituted by the Committee.

Co-Sponsors: Senators Herminia D. Dierking, Joe T. San Agustin,

John P. Aguon, Elizabeth P. Arriola, Madeleine Z. Bordallo, Pilar C. Lujan, Don Parkinson, Franklin J.A. Quitugua, Eddie D. Reyes, and Frank

R. Santos.

Official Title: "An act to amend \$4103(c), to amend Article 2

of 12 GCA Chapter 4, to amend \$4201(a) and to add a new \$4201(i), to amend \$\$ 4202 - 4213, and to add a new \$4214, all pertaining to the activities of the Guam Housing Corporation, and

to cite the Act as the Home Loan Subsidy Program

of 1989."

#### SECTION ANALYSIS

Section 1. Amends §4103(c) of 12 GCA. The purpose for the changes is to raise Guam Housing Corporation's lending limit. This amendment proposes to raise the lending limit for the construction of a home to \$75,000. This increase will allow Guam Housing to provide families with the financing for a home of appropriate dimensions. Without the increase in the lending limit, many families will be forced to build smaller homes than they need just to remain within the limit.

The other change increases the lending limit for the purchase of the property. Land prices have risen sharply in the last four (4) years. The increase is justified evidenced by the ever increasing real estate prices. Section 2. Amends Article 2, Chapter 4, of 12 Guam Code Annotated. In short, this section makes changes to the Loan Subsidy Program administered by the Corporation. A closer look at the amendments contained in Section 2 reveals that since the enactment of the Loan Subsidy, consumers were faced with prime interest rates of 21.50% double digit inflation and income levels far below those of their stateside counterparts.

Today, although interest rates are almost half at what they were in 1980 and incomes have increased accordingly, housing costs have sky rocketed to almost four times what they were in 1980. The main reason the Subsidy Program was enacted in 1980 was because of inflation and high interest rates. The Subsidy Program is much more needed now because income levels have not kept up with the rising housing prices.

The amendment redefining the adjusted amount for each dependent and to increase the amount quantifies the cost of a dependency. This figure is consistent with that of the Farmers Home Administration standards.

The addition and definition of the term dependent is also added to the Act. The previous definition was too restrictive and was amended to include not only children under the age of 19 years, but also students, handicapped children, and dependent parents.

The amendments contained in \$4202 are designed to protect the collateral interest that the Corporation has in the financed property. Loans made under this provision pose a significant financial risk to Guam Housing. Not only are the customers who qualify under this program unable to obtain conventional financing, they are also unable to qualify for Guam Housing's regular program.

The first change is a change in the Loan to Value (LTV) Ratio from 97% to 80%. In the event the Guam Housing needs to foreclose on the property chance that loses will occur on the sale are very high especially if the LTV remains at 97%. The 80% LTV is still riskier than most financial institutions who will loan at no higher than 70% but the risk at 80% is still manageable. If current standards that banks use are considered, none of these applicants would qualify at any LTV.

The other change involves the minimum living area of the home. If a home is too small and the loan becomes distressed, the marketability is affected. This amendment would insure that certain minimum standards should be met for each type of home constructed or purchased.

Since the Federal Housing Administration (FHA) no longer sets interest rates, the words Guam Housing Corporation are substituted for the FHA interest rates. This would limit the Subsidy loan rates to the Corporation's regular lending program.

Changes in the qualifying income levels are important to reflect current income standards. There are four subsidy levels which are contingent upon certain income levels. The maximum subsidy is any income below 80% of the HUD median income. The minimum subsidy level is at the median income level. No one earning more than the HUD established median income may qualify for a loan under this chapter. The amendments also allow Guam Housing to change the income levels by the same percentage change in the HUD guidelines. This way if HUD changes their figures periodically, Guam Housing's income level will automatically change by the same percentage. These amendments will mandate that qualifying levels change when their median income changes.

The Subsidy Program is intended to help families own their home. If the property is vacated by the mortgagor by either abandonment or leasing to a third party the subsidy should be terminated and the funds used to assist these whom the law was intended to help should be returned.

Since the purpose of the Subsidy Program is to give qualifying participants a break until their ability to pay catches up with their payments, measures must be built in to prevent abuse. The change to this section ensures that the subsidy can only be continued for one additional year and no longer.

The amendment to \$4214 ensures that funds appropriated to the Corporation will be used for the needy. This new section will prevent those who qualify at private institutions or through the Corporation's regular lending program from qualifying for a subsidy.

Section 3. Cites or makes reference to the Act as "The Home Loan Subsidy Program of 1989."

### TWENTIETH GUAM LEGISLATURE 1989 (FIRST) Regular Session

Bill No. 677 Substituted by the Committee on Housing and Community Development

Introduced by:

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T. S. Nelson

C. T.C. Gutierrez

G. Mailloux

H. D. Dierking

J. T. San Aqustin

J. P. Aguon

E. P. Arriola

M. Z. Bordallo

P. C. Lujan

D. Parkinson

F. J.A. Quitugua

E. D. Reyes

M. D. Manibusan Galm

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AN ACT TO AMEND \$4103(c) OF 12 GCA, TO AMEND ARTICLE 2 OF 12 GCA CHAPTER 4, ALL PERTAINING ACTIVITIES OF THE GUAM HOUSING CORPORATION, AND TO CITE THE ACT AS HOME LOAN SUBSIDY PROGRAM OF 1989.

BE IT ENACTED BY THE PEOPLE OF THE TERRITORY OF GUAM: Section 1. §4103(c) of 12 GCA is hereby amended to read:

"\$4103(c). To encourage and engage in low and moderate income housing activities, including development residential subdivisions, construction of housing for rental or resale, and make loans to any person for the purchase, construction, improvement or repair of a home. All loans so made shall be of such sound value or so secured as reasonably to assure repayment, taking into consideration the policy of the Legislature that the lending powers of the Housing Corporation shall be administered as a means for accomplishing the purposes stated in \$4101 of this Chapter, and shall bear interest at a rate to be determined by the Board of Directors of the Guam Housing Corporation but not to exceed two percent (2%) above the cost of funds until June 1, 1987, and thereafter, the rate shall not exceed the Federal Housing Administration rate.

Loans should be made to the residents of Guam to enable them to purchase or construct permanent homes which are resistent. A11 loans for the purchase construction of such homes shall not exceed [Sixty Thousand Dollars (\$60,000).] Seventy Five Thousand Dollars (\$75,000). An additional sum of not to exceed [Ten Thousand Dollars (\$10,000)] Twenty Five Thousand Dollars (\$25,000) may be borrowed for the purchase of land upon which the building is to be constructed. If the borrower already owns land upon which to construct a building, the [Ten Thousand Dollars (\$10,000)] Twenty Five Thousand Dollars (\$25,000) to be applied to purchase land may be applied for purchase or construction of a building. Loans shall be given only to residents who have been unable to obtain conventional financing from commercial lending institutions including but not limited to banks and savings and loan associations. At least three (3) written loan refusals from commercial lending institution shall be presented upon application for a Guam Housing Corporation loan."

20 Section 2. Article 2 of 12 GCA Chapter 4 is amended to read:

22 "Article 2

23 Government Loan Subsidy Act

- 24 \$4201. Definitions.
- 25 §4202. Loans by the Corporation. [(for constructions of homes).]
- 27 §4203. Vacant.

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- 28 \$4204. Loans Made Under the Subsidy Program.
- S4205. Interest Subsidy for Low and Moderate Income Families.
- 31 §4206. Government Subsidy Rate and Term Thereof.
- 32 §4207. Limitation on Government Sunsidy Rate.
- 33 \$4208. Subsidy Schedule.
- 34 \$4209. Termination of Subsidy.
- 35 \$4210. Refund of Subsidy Monies.
- 36 §4211. Income Certification.

3	§4214. Qualifications for Interest Subsidy Program.
4	\$4201. Definitions. As used in this Article:
5	(a) "Adjusted annual income" means the total
6	family income less five percent (5%) of such total
7	family income less [Three Hundred Dollars (\$300)]
8	Four Hundred Eightv Dollars (\$480) for each dependent.
9	[under twenty (20) years of age.]
10	(b) "Board" means the Board of Directors of
11	the Guam Housing Corporation.
12	(c) "Corporation" means the Guam Housing
13	Corporation.
14	(d) "Family Income" means the total annual income
15	derived from all sources for each member of the family.
16	(e) "Government" means the government of Guam.
17	(f) "Family" means two (2) or more persons related
18	by blood or marriage, living together as a household.
19	(σ) "Interest Subsidy" means interest paid by
20	the government on each loanmade by the Corporation
21	pursuant to the provisions of this Article.
22	(h) "Loan" means that loan made by the Corporation
23	to a low or moderate income family pursuant to the
24	provisions of this Chapter.
25	(i) "Dependent" includes any child or individual
26	for whom the head of household has legal guardianship
27	and who is under the age of 19 years; anv child or
28	individual for whom the head of household has legal
29	quardianship and who is the age of 25 provided the
30	child or individual is a full time student, or any
31	individual, child, relative, or parent for whom the
32	head of household has an obligation to provide financial
33	support due to reasons of mental or physical incapacity.
34	§4202. Loans by the Corporation. The Housing
35	Corporation is authorized to make loans under this Chapter
36	to low and moderate income families for the purchase or

Extension of Termination of Subsidy Term.

Corporation Subsidy Fund.

§4212.

§4213.

construction of their residential homes. All loans made by the Housing Corporation shall be subject to the following limitations:

- (a) The maximum loan authorized for the purchase or construction of a residential home shall be [ninetv-seven] eighty percent [90%] (80%) of the appraised value of the property and improvements.
- The minimum living areas for residential homes the subject of Housing Corporation loans shall be [eight hundred thirty (830)] nine hundred (900) square feet for two (2) bedroom-one-(1) bath homes, [one thousand (1,000)] one thousand one hundred (1,100) square feet for three (3) bedroom-one-(1) bath homes, one thousand two hundred sixty two (1,260) square feet for three (3) bedroom-two-(2) bath homes, and [one thousand three hundred eightv (1,380)] one thousand four hundred (1,400)square feet for four (4)bedroom-two-(2) bath homes."

§4203. Vacant.

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\$4204. Loans Made Under the Subsidy Program. Loans made by the Corporation under the subsidy program shall bear interest at [a rate equal to] the prevailing [Federal Housing Administration] Guam Housing Corporation rate.

\$4205. Interest Subsidy for Low and Moderate Income Families. The Government shall provide interest subsidies to qualified low and moderate income families for home construction, purchase, repair or improvement loans made by the Corporation. Subsidies shall be available to each family based on the family's adjusted income which shall be determined at the time of application and in accordance with the subsidy schedule under \$4208 of this Article.

§4206. Government Subsidy Rate and Term Thereof. The Government shall provide interest subsidies to qualified families. The subsidies shall be given in accordance to the subsidy schedule set forth in §4208 within the limits as income and maximum subsidy amounts as follows:

- (a) For families with an adjusted income less than [Eleven Thousand Dollars (\$11,000)] Twenty Four Thousand One Hundred Dollars (\$24,100), the Government's maximum subsidy rate shall be four percent (4%) for the first year; four percent (4%) for the second year; three percent (3%) for the third year; two percent (2%) for the fourth year; and one percent (1%) for the fifth year; and one percent (1%) for the fifth year unless otherwise extended or terminated by the Corporation.
- (b) For families with an adjusted income equal to or greater than [Eleven Thousand Dollars (\$11,000)] Twenty Four Thousand Dollars (\$24,000), but less than [Thirteen Thousand Dollars (\$13,000)] Twenty Six Thousand One Hundred Dollars (\$26,100), the Government's maximum subsidy rates shall be three percent (3%) for the first year; three percent (3%) for the second year; two percent (2%) for the third year; and one percent (1%) for the fourth year. The subsidy shall cease at the end of the fourth year unless otherwise extended or terminated by the Corporation.
- (c) For families with an adjusted income equal to or greater than [Thirteen Thousand Dollars (\$13,000)] Twenty Six Thousand One Hundred Dollars (\$26,100) but less than [Fourteen Thousand Dollars (\$14,000)] Twenty Eight Thousand One Hundred Dollars (\$28,100), the Government's maximum subsidy rates shall be two percent (2%) for the first year; two percent (2%) for the second year; and one percent (1%) for the third year unless otherwise extended or terminated by the Corporation.
- (d) For families with an adjusted income equal to or greater than [Fourteen Thousand Dollars (\$14,000)] Twenty Eight Thousand One Hundred Dollars (\$28,100), but less than [Sixteen Thousand Dollars (\$16,000)] Thirty Thousand One Hundred Dollars (\$30,100), the Government's maximum subsidy rates shall be one percent (1%) for the first year and second years. The subsidy shall cease at the end of

1	[FHA] Guar	m <u>Housing</u>	Corporation	n Rate			
2	8		Governmen	t Interest	Subsidv S	chedule	
3		lst	2nđ	3rd	4th	5th	6th
4		<u>Year</u>	Year	<u>Year</u>	<u>Year</u>	Year	<u>Year</u>
5	16.00	4.00	4.00	3.00	2.00	1.00	.00
6	15.75	4.00	4.00	3.00	2.00	1.00	.00
7	15.50	4.00	4.00	3.00	2.00	1.00	.00
8	15.25	4.00	4.00	3.00	2.00	1.00	.00
9	15.00	4.00	4.00	3.00	2.00	1.00	.00
10	14.75	4.00	4.00	3.00	2.00	1.00	.00
11	14.50	4.00	4.00	3.00	2.00	1.00	.00
12	14.25	4.00	4.00	3.00	2.00	1.00	.00
13	14.00	4.00	4.00	3.00	2.00	1.00	.00
14	13.75	4.00	4.00	3.00	2.00	1.00	.00
15	13.50	4.00	4.00	3.00	2.00	1.00	.00
16	13.25	4.00	4.00	3.00	2.00	1.00	.00
17	13.00	4.00	4.00	3.00	2.00	1.00	.00
18	12.75	4.00	4.00	3.00	2.00	1.00	.00
19	12.50	4.00	4.00	3.00	2.00	1.00	.00
20	12.25	4.00	4.00	3.00	2.00	1.00	.00
21	12.00	4.00	4.00	3.00	2.00	1.00	.00
22	11.75	3.75	3.75	2.75	1.75	.75	.00
23	11.50	3.50	3.50	2.50	1.50	.50	.00
24	11.25	3.25	3.25	2.25	1.25	. 25	.00
25	11.00	3.00	3.00	2.00	1.00	.00	.00
26	10.75	2.75	2.75	1.75	.75	.00	.00
27	10.50	2.50	2.50	1.50	.50	.00	.00
28	10.25	2.25	2.25	1.25	. 25	.00	.00
29	10.00	2.00	2.00	1.00	.00	.00	.00
30	9.75	1.75	1.75	.75	.00	.00	.00
31	9.50	1.50	1.50	.50	.00	.00	.00
32	9.25	1.25	1.25	.25	.00	.00	.00
33	9.00	1.00	1.00	.00	.00	.00	.00

§4209. Termination of Subsidv. The government interest subsidy under this Article shall automatically terminate if, during the subsidv term, the residence under the mortgage for which the subsidy was granted is:

the second year unless otherwise extended or terminated by the Corporation.

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- (e) In the event the [Federal Housing Administration's] Guam Housing Corporation's rate decreases below twelve bercent (12%), the initial maximum subsidy rate shall be reduced to that rate provided for under \$4207 of this Article. The rates in \$4205 (b), (c) and (d) shall also be adjusted by the same number of basis points between the maximum subsidy level and the rates provided for under \$4207 of this Article. The rate shall be the same the second year until the rate equals zero.
- (f) The adjusted Income levels in paragraphs (a), (b), (c) and (d) of this subsection shall be adjusted periodically by the percentage change in the median income for the Territory as established by the U.S. Department of Housing and Urban Development established at the closing of each loan, the subsidy level shall be fixed and shall not be changed regardless of any change in the median income.

§4207. Limitation on Government Subsidy Rates. The Government's subsidy rates shall not exceed four percent (4%) per annum.

§4208. Subsidy Schedule. There is hereby established the following subsidy schedule to which this Article applies. The rate of the Government subsidy shall be in accordance with the schedule subject to the limitations set forth in §4205. The initial subsidy shall depend on each instance on the prevailing [FHA] Guam Housing Corporation rate at the time a loan is made.

§4210. Refund of Subsidy Monies. All subsidy monies shall be returned to the Government through the corporation. If the property is transferred, conveyed, sold or vacated by mortgagor during the term of the mortgage all such monies will be deposited into the Corporation Subsidy Fund.

§4211. Income Certificate. At every anniversary of the loan closing during the term of the subsidy herein, the borrowers must certify to the Corporation in writing their most current family income.

\$4212. Extension of Termination of Subsidy Term. Upon receipt of the borrower's income certification, the Corporation [will] shall review the borrower's financial condition, and:

- (a) If the Corporation determines that the borrowers need the extension of the subsidy, the Corporation may extend the subsidy term for [an] one additional year only.
- (b) If the Corporation determines that the borrowers no longer qualify for the subsidy, the Corporation may terminate the subsidy.

§4213. Corporation Subsidy Fund. There is hereby established a fund to be known as the "Corporation Subsidy Fund", which shall be maintained separate and apart from any other funds of the government of Guam. All monies received by the Corporation from the Government for payment of the government's subsidies provided herein shall be deposited to the Corporation Subsidy Fund and shall be used solely for the payment of the Government's interest subsidy herein provided.

§4214. Qualifications for Interest Subsidy Program. To qualify for the loan subsidy program, an individual or family must show evidence of rejection from three (3) commercial mortgage lending institutions and be unable to qualify on the basis of income for Guam Housing Corporation's regular lending program."

Section 3. This Act may be cited as Home Loan Subsidy Program of 1989.

# TWENTIETH GUAM LEGISLATURE 1989 (FIRST) Regular Session

Bill No. 677

Introduced by:

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T. S. Nelson

C. T.C. Gutierrez CH

AN ACT TO AMEND PARAGRAPH (c) OF \$4103: TO REPEAL AND REENACT PARAGRAPH (a) OF \$4201: TO ADD A NEW PARAGRAPH (i) TO \$4201: AMEND \$4204: TO AMEND \$\$4208 AND 4210: TO ADD A NEW \$4214 ALL OF TITLE 12 GUAM CODE ANNOTATED TO INCREASE THE HOME CONSTRUCTION AND LAND PURCHASE LOAN PROGRAM AND TO PROVIDE INTEREST SUBSIDY ON LOANS AUTHORIZED BY THE GUAM HOUSING CORPORATION.

BE IT ENACTED BY THE PEOPLE OF THE TERRITORY OF GUAM:

Section 1. Paragraph (c) of §4103 of 12 GCA is hereby amended to read:

"(c) To encourage and engage in low and moderate income housing activities, including development of residential subdivisions, construction of housing for rental or resale, loans to any person for the purchase, make construction, improvement or repair of a home. All loans so made shall be of such sound value or so secured as reasonably to assure repayment, taking into consideration the policy of the Legislature that the lending powers of the Housing Corporation shall be administered as a means for accomplishing the purpose stated in §4101 of this Chapter, and shall bear interest at a rate to be determined by the Board of Directors of the Guam Housing Corporation but not exceeding the Federal Housing Administration rate. Loans should be made to the residents of Guam to enable them to purchase or construct permanent homes which are typhoon resistent. All loans for the purchase or construction of such homes shall not exceed [Sixty Thousand Dollars (\$60,000)] Ninety Thousand Dollars (\$90,000). An additional sum not

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to exceed [Ten Thousand Dollars (\$10,000)] Twenty Five Thousand Dollars (\$25,000) may be borrowed for the purchase of land upon which the building is to be constructed. Loans shall be given only to residents who have been unable to obtain conventional financing from commercial lending institutions including but not limited to banks and savings and loan associations. At least three (3) written loan refusals from commercial lending institutions shall be presented upon application for a Guam Housing Corporation loan."

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- Section 2. Paragraph (a) of \$4201 of 12 GCA is hereby repealed and reenacted to read:
  - "(a) "Adjusted annual income" means the total family income less five percent (5%) of such total family income less [Three Hundred Dollars (\$300)] Five Hundred Dollars (\$500) for each dependent.
- Section 3. A new Paragraph (i) is hereby added to §4201 of 12 GCA to read:
  - "(i) 'Dependent' shall mean any child or individual for whom the head of household has legal guardianship and who is under the age of eighteen (18) years, and for any child or person who has not attained the age of twenty-five (25) years, provided, however, that the child or individual is a full time student, or any person for whom the head of household has an obligation to provide financial support because of mental or physical inability."

Section 4. §4204 of 12 GCA is hereby amended to read:

"§4204. Loans Made Under the Subsidy Program. Loans made by the Corporation under the subsidy program shall bear interest at a rate equal to the prevailing [Federal Housing Administration] Guam Housing Corporation rate."

Section 5. §4208 of 12 GCA is hereby amended to read:

"§4208. Subsidy Schedule. There is hereby established the following subsidy schedule to which this Article applies. The rate of the government subsidy shall be in accordance

with the schedule subject to the limitations set forth in 1 2 §4205. The initial subsidy shall depend on each instance on the Corporation's prevailing [FHA] rate at the time a 3 loan is made." 4 5 Section 6. §4210 of 12 GCA is hereby amended to read: 6 "\$4210. Refund of Subsidy Monies. All subsidy monies shall be returned to the Government through the Corporation. 7 If the property is sold, transferred, conveyed, or vacated 8

deposited into the Corporation Subsidy Fund."

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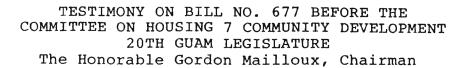
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Section 6. A new §4214 is hereby added to 12 GCA to read:

"\$4214. Qualifications. To qualify for the loan subsidy program, an individual must submit to the Corporation at least three (3) written loan refusals from commercial lending institutions to qualify for the loan subsidy program."

during the term of the mortgage all such monies will be

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Submitted by:

Peter J. Leon Guerrero President, Guam Housing Corporation September 20, 1989

Mr. Chairman, and members of the Committee on Housing & Community Development, I am Peter J. Leon Guerrero, President of Guam Housing Corporation, appearing before you today to offer comments on Bill No. 677.

Guam Housing Corporation fully supports the intent of Bill No. 677 in trying to provide housing opportunities for our people. We thank the bill's author and commend him for his efforts on behalf of those of our residents who aspire towards homeownership and for whom homeownership remains beyond reasonable reach. Clearly, action must be taken and soon.

GHC recognizes the need to increase our lending limit to address increasing housing costs. Also, amendments to GHC's loan subsidy program must be instituted prior to the program's implementation. While we agree that these matters require the attention of this body we are concerned over some of the provisions and the lack of other provisions in Bill No. 677.

As you may recall, back in June of this year GHC's Manager, Ernie Merfalen offered testimony in favor of Bill 683. This bill accomplishes both objectives of Bill 677. In our opinion Bill 683 not only addresses the concerns outlined in Bill 677, but goes one step further by updating income figures developed back in 1981 by HUD and by developing a mechanism to change income levels as the median income changes. Bill 683 also ensures that the subsidy funds will be used only by the truly needy; those who not only do not qualify for commercial financing but also those who do not qualify for GHC's regular lending program.

Another important change that bill 683 makes that bill 677 doesn't is a change to allow the subsidy to continue for only one additional year. The purpose of subsidy loan program is to allow low income borrowers to secure a fixed loan rate with government assistance until such time each borrowers income catches up with their ability to pay.

GHC also favors Bill 683 over Bill 677 since Bill 683 reduces the loan to value (LTV) ratio from 97% to 80%. The LTV is the risk factor by which mortgage lenders determine the loss potential on a mortgage loan; the higher the LTV the greater the risk of loss. Since these loans are already very risky because the clientele are low income borrowers, not reducing risk by reducing the LTV could create large financial losses should GHC need to foreclose on the loan in the future.

Page 3( Bill 677 testimony)

Bill 683 also keeps the language of the existing law intact by allowing those who are purchasing an existing home to borrow up to the combined lending limits for the construction of the dwelling and the purchase of land. This is an important part of our existing program not provided for in Bill No. 677.

There also appears to be a serious technical flaw in this bill in that the Section 4103(c) cited is taken from legislation that has since been amended.

Revisions to GHC's lending program are necessary and should be more comprehensive than what is provided for in Bill No. 677. We testified in June of this year on just such a measure and respectfully request that Bill No. 683 be reported out and acted on by the Legislature.

Mr. Chairman, thank you for the opportunity to comment on this measure. Should the Committee have questions or concerns I will respond as best as I can at this time.

PETER J. LEON GUERRERO

TESTIMONY ON BILL NO. 683 BEFORE THE COMMITTEE ON HOUSING & COMMUNITY DEVELOPMENT 20th Guam Legislature
The Honorable Gordon Mailloux, Chairman

Submitted by: Ernie A. Merfalen Acting President, Guam Housing Corporation June 14, 1989

Mr. Chairman, and members of the Committee on Housing and Community Development, I am Ernie A. Merfalen, Manager of Guam Housing Corporation. I am offering comments in favor of Bill No. 683.

Bill 683 would accomplish two main purposes. It will address the need by GHC to adjust its lending limits to reflect current real estate prices and construction costs and it will make changes to the Government Loan Subsidy Program that will allow GHC to carry out the legislative intent at the law.

#### Changes to 12 GCA 4103 (c)

The purpose for the changes to 12 GCA 4103 (c) is to raise the GHC lending limit. A survey conducted by GHC in March of 1989 revealed that construction costs on basic design typhoon proof homes range from \$70,000 to \$80,000. This legislation proposes to raise the lending limit for the construction of a home to \$75,000. This increase will allow GHC to provide families with the financing for a home of appropriate dimensions. Unless the limit is adjusted many families will be forced to build smaller homes than they need to remain within the lending limit.

Page 2

The other change to this subsection involves the increase in the lending limit for the purchase of the property. Land prices have risen sharply in the last four years. A survey done in May, 1989 revealed that the median price of the lots surveyed was between \$28.02 and \$30.64 per square meter. The average is \$120.87 per square meter based on today's prices. We believe that an increase in the lending limit for the purchase of the lot from \$10,000 to \$25,000 is not only justified but critically needed. Under the current lending limit of \$10,000 we've discovered that borrowers who build homes either have to secure outside funding sources such as from relatives to obtain the lot to build their home. Those who don't have relatives with money or land will likely be left out in the cold.

# CHANGES TO THE LOAN SUBSIDY ACT ARTICLE 20C 12 GCA CHAPTER 4

## Historical Perspective

In 1980 and 1981 when the Loan Subsidy Act was first created, Guam consumers where faced with prime interest rates of 21.50%, double digit inflation and income levels far below those of their stateside counterparts.

Today, although interest rates are almost half at what they were in 1980 and incomes have increased accordingly, housing costs have sky rocketed to almost four times what they were in 1980. Today homes built for \$40,000 in 1980 can sell for \$160,000 or more.

The main reason for the Subsidy Act in 1980 was inflation and high interest rates. Today, the Subsidy is just as much need as it was in 1980 because income levels have not kept up with rising housing prices.

The Governor is proposing several technical changes that GHC supports, to the existing law to address current conditions. Changes must be made to sections pertaining to current income levels and current housing costs to ensure the practical application of the law assisting the segment of the community the legislation was intended to help which is the lower moderate income segment.

#### Subsection 4201 Definitions:

- (a) Adjusted Annual Income. GHC supports the proposed changes in the adjustment amount for each dependent to arrive at an Adjusted Income for purposes of this Article. The \$300 figure that currently exist was developed in 1980. The \$480 proposed change would more adequately quantify the cost of a dependancy. This figure is the same as the current FmHA standard.
- definition to define a dependent as any person who, by necessity, is required to subsist on the household income. The previous definition was too restrictive and should be amended to include not only children under 19 but also students, handicapped children, and dependent parents.

#### Subsection 4202 Loans by the Corporation

GHC supports the proposed changes to this section to protect the collateral interest that GHC has in the financed property. Loans made under this chapter pose a significant financial risk to GHC. Not only are the customers who qualify under this program unable to obtain conventional financing, they are also unable to qualify for GHC's regular program.

The first change is a change in the Loan to Value Ratio (LTV) from 97% to 80%. In the event GHC needs to foreclose on the property chance that loses will occur on the sale are very high especially if the LTV remains at 97%. The 80% LTV is still riskier than most financial institutions who will loan at no higher than 70% but the risk at 80% is still manageable. If current standards that banks use are considered, none of these applicants would qualify at any LTV.

The other change to this section involves the minimum living area of the home. If a home is too small and the loan becomes distressed, the marketability is affected. A survey of GHC's contractors done in March of this year indicate that certain minimum standards should be met for each type of home constructed or purchased.

#### 4202 Loans made under the Subsidy Program

The words Guam Housing Corporation are substituted for Federal Housing Administration (FHA) since the FHA no longer sets interest rates, the phrase "a rate equal to"

was removed since GHC's rate varies depending on the purpose or term at the loan. We support this proposal since it would limit the Subsidy loan rates to those of GHC's regular lending program.

#### 4206 Government Subsidy Rate & Term thereof

Changes in the qualifying income levels are important to reflect current income standards. There are four subsidy levels which are contingent upon certain income levels. The maximum subsidy is any income below 80% of the HUD median income. The minimum subsidy level is at the No one earning more than the HUD median income level. established median income may qualify for a loan under this chapter. The amendments also allow GHC to change the income levels by the same percentage change in the HUD quidelines. This way if HUD changes their periodically, GHC's income levels will automatically change by the same percentage. GHC supports these amendments since they will mandate that qualifying levels change when their median income changes.

### 4209 Termination of Subsidy 4210 Refund of Subsidy Monies

The Subsidy Act is intended to help families to own their own home. If the property is vacated by the mortgagor by either abandonment or leasing to a third party the subsidy should be terminated and the funds used to

Page 6

assist these whom the law was intended to help should be returned. We are in favor of those change since it limits subsidy funds to those who are financing a home for their own use, not for rental purposes.

#### 4212 Extension of Termination of Subsidy

Since the purpose of the Subsidy Act is to give qualifying participants a break until their ability to pay catches up with their payments, measures must be built in to prevent abuse. The change to this section ensures that the subsidy can only be continued for one additional year and no longer.

#### 4214 Qualifications for Interest Subsidy Program

Addition of this section ensures that funds appropriated under this Chapter will be used for the truly needy. This new section will prevent those who qualify at private institutions or through GHC's regular lending program from qualifying for a Subsidy.

Mr. Chairman, thank you for the opportunity to comment on this measure. Should the Committee have questions or concerns I will respond as best as I can at this time.

Crnie C. Merfalen ERNIE A. MERFALEN)

## Introduced

TWENTIETH GUAM LEGISLATURE 1989 (First) Regular Session

MAY 23'89

Bill No. (883 (cor.)

Introduced by:

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HERMINIA D. DIERKING
Committee on Rules
At the request of the
Governor

AN ACT TO AMEND 12 GCA 4103(c) AND AMEND ARTICLE 2 OF 12 GCA CHAPTER 4 RELATIVE TO THE AUTHORIZED ACTIVITIES OF GUAM HOUSING CORPORATION.

BE IT ENACTED BY THE PEOPLE OF THE TERRITORY OF GUAM:

Section 1. 12 GCA 4103(c) is amended to read:

"\$4103(c). To encourage and engage in low and moderate income housing activities, including development of residential subdivisions, construction of housing for rental or resale, and make loans to any person for the purchase, construction, improvement or repair of a home. All loans so made shall be of such sound value or so secured as reasonably to assure repayment, taking into consideration the policy of the Legislature that the lending powers of the Housing Corporation shall be administered as a means for accomplishing the purposes stated in \$4101 of this Chapter, and shall bear interest at a rate to be determined by the Board of Directors of the Guam

Housing Corporation but not exceed two percent (2%) above the cost of funds until June 1, 1987, and thereafter, the rate shall not exceed the Federal Housing Administration rate.

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Loans should be made to the residents of Guam to enable them to purchase or construct permanent homes which are typhoon resistant. All loans for the purchase or construction of such homes shall not exceed [Sixty Thousand Dollars (\$60,000)] Seventy Five Thousand Dollars (\$75,000). An additional sum of not to exceed [Ten Thousand Dollars (\$10,000)] Twenty Five Thousand Dollars (\$25,000) may be borrowed for the purchase of land upon which the building is to be constructed. If the borrower already owns land upon which to construct a building, the [Ten Thousand Dollars (\$10,000)] Twenty Five Thousand Dollars (\$25,000) to be applied to purchase land may be applied for purchase or construction of a building. Loans shall be given only to residents who have been unable to obtain conventional financing from commercial lending institutions including but not limited to banks and savings and loan associations. At least three (3) written loan refusals from commercial lending institutions shall be presented upon application for a Guam Housing Corporation loan."

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        Section 2. Article 2 of 12 GCA Chapter 4 is
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     amended to read:
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         "ARTICLE 2. GOVERNMENT LOAN SUBSIDY ACT
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       $4201. Definitions.
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       §4202. Loans by the Corporation [(for
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               construction of home) ].
       § 4203. Vacant.
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       § 4204. Loans Made Under the Subsidy Program.
       §4205. Interest Subsidy for Low and Moderate
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               Income Families.
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       § 4206. Government Subsidy Rate and Term Thereof.
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       § 4207. Limitation on Government Subsidy Rate.
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       § 4208. Subsidy Schedule.
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       § 4209. Termination of Subsidy.
       § 4210. Refund of Subsidy Monies.
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       § 4211. Income Certification.
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       § 4212. Extension of Termination of Subsidy Term.
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       § 4213. Corporation Subsidy Fund.
       54214. Qualifications for Interest Subsidy
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               Program.
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25 \$4201. Definitions.

26 As used in this Article:

- 1 (a) "Adjusted annual income" means the total
  2 family income less five percent (5%) of such total
  3 family income less [Three Hundred Dollars (\$300)] Four
  4 Hundred Eighty Dollars (\$480) for each dependent.
  5 [under twenty (20) years of age.]
  - (b) "Board" means the Board of Directors of the Guam Housing Corporation.
- 8 (c) "Corporation" means the Guam Housing 9 Corporation.

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- (d) "Family Income" means the total annual income derived from all sources for each member of the family.
- (e) "Government" means the government of Guam.
- (f) "Family" means two (2) or more persons related by blood or marriage, living together as a household.
  - (g) "Interest Subsidy" means interest paid by the government on each loan made by the Corporation pursuant to the provisions of this Article.
- (h) "Loan" means that loan made by the Corporation
  to a low or moderate income family pursuant to the
  provisions of this Chapter.
  - (i) "Dependent" includes any child or individual for whom the head of household has legal quardianship and who is under the age of 19 years; any child or individual for whom the head of household has legal quardianship and who is the age of 25 provided the

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child or individual is a full time student, or any individual, child, relative, or parent for whom the head of household has an obligation to provide financial support due to reasons of mental or physical incapacity.

S4202. Loans by the Corporation. The Housing Corporation is authorized to make loans under this Chapter to low and moderate income families for the purchase or construction of their residential homes. All loans made by the Housing Corporation shall be subject to the following limitations:

- (a) The maximum loan authorized for the purchase or construction of a residential home shall be [ninety-seven] eighty percent [(97%)] (80%) of the appraised value of the property and improvements.
- (b) The minimum living areas for residential homes the subject of Housing Corporation loans shall be [eight hundred thirty (830)] nine hundred (900) square feet for two (2) bedroom-one-(1) bath homes, [one thousand (1,000)] one thousand one hundred (1.100) square feet for three (3) bedroom-one-(1) bath homes, one thousand two hundred sixty (1,260) square feet for three (3) bedroom-two-(2) bath homes, and [one thousand three hundred eighty (1,380)] one thousand four hundred (1,400) square feet for four (4) bedroom-two-(2) bath homes."

1 §4203. Yacant.

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- 3 §4204. Loans Made Under the Subsidy Program.
- 4 Loans made by the Corporation under the subsidy
- 5 program shall bear interest at [a rate equal to] the
- prevailing [Federal Housing Administration] Guam
- 7 Housing Corporation rate.

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## §4205. Interest Subsidy for Low and Moderate Income

10 Families

- ll The Government shall provide interest subsidies to
- 12 qualified low and moderate income families for home
- 13 construction, purchase, repair or improvement loans
- 14 made by the Corporation. Subsidies shall be available
- to each family based on the family's adjusted income
- which shall be determined at the time of application
- 17 and in accordance with the subsidy schedule under
- 19 §4208 of this Article.

- 21 54206. Government Subsidy Rate and Term Thereof.
- The Government shall provide interest subsidies to
- qualified families. The subsidies shall be given in
- 24 accordance to the subsidy schedule set forth in §4208
- 25 within the limits as income and maximum subsidy
- 26 amounts as follows:

(a) For families with an adjusted income less than [Eleven Thousand Dollars (\$11,000)] Twenty Four Thousand One Hundred Dollars (\$24,100), the Government's maximum subsidy rate shall be four percent (4%) for the first year; four percent (4%) for the second year: three percent (3%) for the third year; two percent (2%) for the fourth year; and one percent (1%) for the fifth year unless otherwise extended or terminated by the Corporation.

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- (b) For families with an adjusted income equal to or greater than [Eleven Thousand Dollars (\$11,000)] Twenty Four Thousand One Hundred Dollars (\$24,100) but less than [Thirteen Thousand Dollars (\$13,000)] Twenty Six Thousand One Hundred Dollars (\$26,100), the Government's maximum subsidy rates shall be three percent (3%) for the first year; three percent (3%) for the second year; two percent (2%) for the third year; and one percent (1%) for the fourth year. The subsidy shall cease at the end of the fourth year unless otherwise extended or terminated by the Corporation.
- (c) For families with an adjusted income equal to or greater than [Thirteen Thousand Dollars (\$13,000)]

  Twenty Six Thousand One Hundred Dollars (\$26,100) but less than [Fourteen Thousand Dollars (\$14,000)] Twenty

  Eight Thousand One Hundred Dollars (\$28,100), the

Government's maximum subsidy rates shall be two percent (2%) for the first year; two percent (2%) for the second year; and one percent (1%) for the third year. The subsidy shall cease at the end of the third year unless otherwise extended or terminated by the Corporation.

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- (d) For families with an adjusted income equal to or greater than [Fourteen Thousand Dollars (\$14,000)] Twenty Eight Thousand One Hundred Dollars (\$28,100) by less than [Sixteen Thousand Dollars (\$16,000)] Thirty Thousand One Hundred Dollars (\$30,100), the Government's maximum subsidy rates shall be one percent (1%) for the first year and second years. The subsidy shall cease at the end of the second year unless otherwise extended or terminated by the Corporation.
- Administration's Guam Housing Corporation's rate decreases below twelve percent (12%), the initial maximum subsidy rate shall be reduced to that rate provided for under 4207 of this Article. The rates in 4205 (b). (c) and (d) shall also be adjusted by the same number of basis points between the maximum subsidy level and the rates provided for under \$4207 of this Article. The rate shall be the same the second year until the rate equals zero.

(f) The adjusted Income levels in paragraphs (a),
(b), (c) and (d) of this subsection shall be adjusted
periodically by the percentage change in the median
income for the Territory as established by the U.S.
Department of Housing and Urban Development
established at the closing of each loan, the subsidy
lovel shall be fixed and shall not be changed
regardless of any changes in the median income.

#### \$4207. Limitation on Government Subsidy Rate.

The Government's subsidy rate shall not exceed four percent (4%) per annum.

#### \$4208. Subsidy Schedule.

There is hereby established the following subsidy schedule to which this Article applies. The rate of the Government subsidy shall be in accordance with the schedule subject to the limitations set forth in §4205. The initial subsidy shall depend on each instance on the prevailing [FHA] Guam Housing Corporation rate at the time a loan is made.

1	[FHA] <u>Gu</u>	am Hou	<u>ising (</u>	rogroc	ation	Rate			
2	( % )		Gova	rnment	Inter	est Su	bsidy S	chedul	e
3			have your war also the way						
4		lst	2nd	3rd	4th	5th	6th		
5		Year	<u>Year</u>	Year	Year	Year	Year		
6	16.00	4.00	4.00	3.00	2.00	1.00	.00		
7	15.75	4.00	4.00	3.00	2.00	1.00	.00		
S	15.50	4.00	4.00	3.00	2.00	1.00	.00		
9	15.25	4.00	4.00	3.00	2.00	1.00	.00		
1.0	15.00	4.00	4.00	3.00	2.00	1.00	.00		
11	14.75	4.00	4.00	3.00	2.00	1.00	.00		
12	14.50	4.00	4.00	3.00	2.00	1.00	-00	•	
13	14.25	4.00	4.00	3.00	2.00	1.00	.00		
1.4	14.00	4.00	4.00	3.00	2.00	1.00	.00		
15	13.75	4.00	4.00	3.00	2.00	1.00	.00		
16	13.50	4.00	4.00	3.00	2.00	1.00	.00		
17	13.25	4.00	4.00	3.00	2.00	1.00	.00		
18	13.00	4.00	4.00	3.00	2.00	1.00	.00		
19	12.75	4.00	4.00	3.00	2.00	1.00	.00		
20	12.50	4.00	4.00	3.00	2.00	1.00	.00		
21	12.25	4.00	4.00	3.00	2.00	1.00	.00		
22	12.00	4.00	4.00	3.00	2.00	1.00	.00		
23	11.75	3.75	3.75	2.75	1.75	.75	.00		
24	11.50	3.50	3.50	2.50	1.50	.50	.00		
25	11.25	3.25	3.25	2.25	1.25	.25	.00		

1	1,1.00	3.00	3.00	2.00	1.00	.00	.00
2	10.75	2.75	2.75	1.75	.75	.00	.00
3	10.50	2.50	2.50	1.50	.50	.00	.00
4	10.25	2.25	2.25	1.25	. 25	.00	.00
5	10.00	2.00	2.00	1.00	.00	.00	.00
6	9.75	1.75	1.75	.75	.00	.00	.00
7	9.50	1.50	1.50	.50	.00	• 0 0	.00
8	9.25	1.25	1.25	. 25	.00	.00	.00
9	9.00	1.00	1.00	.00	.00	.00	.00

#### 54209. Termination of Subsidy.

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- The government interest subsidy under this Article
  shall automatically terminate if, during the subsidy
  term, the residence under the mortgage for which the
  subsidy was granted is:
- 16 (a) transferred or conveyed;
- 17 (b) the property is sold; or
- 18 (c) the property is vacated by mortgagor.

## 20 \$4210. Refund of Subsidy Monies.

- All subsidy monies shall be returned to the Government
  through the Corporation. If the property is

  transferred, gonveyed, sold or vacated by mortgagor
  during the term of the mortgage all such monies will
- 25 be deposited into the Corporation Subsidy Fund.

1 §4211. Income Certification.

2 At every anniversary of the loan closing during the

3 term of the subsidy herein, the borrowers must certify

4 to the Corporation in writing their most current

5 family income.

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## 7 S4212. Extension of Tarmination of Subsidy Term.

- 8 Upon receipt of the borrower's income certification,
- 9 the Corporation [will] shall review the borrower's
- 10 financial condition, and:
- 11 (a) If the Corporation determines that the borrowers
- need the extension of the subsidy, the Corporation may
- extend the subsidy term for [an] one additional year
- 14 only.
- 15 (b) If the Corporation determines that the borrowers
- no longer qualify for the subsidy, the Corporation may
- 17 terminate the subsidy.

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#### \$4213. Corporation Subsidy Fund.

- There is hereby established a fund to be known as the
- "Corporation Subsidy Fund," which shall be maintained
- separate and apart from any other funds of the
- 23. government of Guam. All monies received by the
- 24 Corporation from the Government for payment of the
- Government's subsidies provided herein shall be
- deposited to the Corporation Subsidy Fund and shall

be used solely for the payment of the Government's interest subsidy herein provided.

54214. Oualifications for Interest subsidy Program.

To qualify for the loan subsidy program, an individual or family must show evidence of rejection from Three

(3) commercial mortgage landing institutions and be unable to qualify on the basis of income for Guam

9 Housing Corporation's regular lending program."